

RESILIENT VENTURES

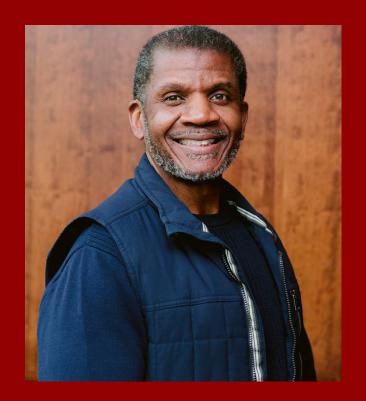




KEITH DANIEL

Rev. Dr. M. Keith Daniel is the Co-Founder and Managing Director for Resilient Ventures, LLC a committed capital fund investing in African American-led high-growth companies. He is also the owner of Madison Consulting Group, LLC (MCG), a company committed to serving individuals and institutions striving for the greatest good where all may enjoy flourishing work and life outcomes.

As an executive leader, Dr. Daniel served as the Executive Director of Operations and Strategic Partnerships for StepUp North Carolina, the Executive Director of DurhamCares, Inc, and served as a minister on the Duke University Chapel staff and Director of the Program for the Theological Exploration of Vocation known as PathWays. He led the multi-million-dollar initiative funded by the Lilly Endowment, Inc. to what is now the Chapel's core student ministry. In 2011, he was promoted to the post of Director of Community and Campus Engagement.







TOM DROEGE

In his 60's, Tom is in his most productive years. He is the co-founder of Resilient Ventures, a \$3.5 million committed capital Investment fund created to disrupt the disparities in access and opportunity for African-American entrepreneurs. Resilient Ventures delivers access to capital, networks, and expertise to companies that are ready to scale.

Tom's private equity knowledge started in the 1960's when he watched his dad go from startup to IPO with Applied Logic, a Princeton, NJ Computer Timesharing company. Tom's company took Angel funding as a result of the 1988 CED Venture Fair, but has self funded since then. Since 2016 he has been part of the Angel Investor network, RTP Capital, and with Resilient Ventures has developed expertise in venture investing, including deal flow, screening, due diligence, follow on investing, portfolio management, and deal negotiations. With his co-founder, Keith Daniel, Resilient Ventures has built a reputation of action and integrity.

In his day job, Tom is the president of Droege Computing Services, Inc. a software development and IT services firm founded in 1985. Tom has built more than 30 enterprise systems including Auction Management, Inventory and Purchasing Systems, Patient Care Systems, and Toxicology.





TRANSFORMING VENTURE CAPITAL

Resilient Ventures is an early-stage, committed capital fund supporting African American founders. We are joining the historic movement to disrupt systemic economic injustice by expanding access to capital, networks, and opportunities.

Dr. Martin Luther King dreamed of one day creating an equitable ecosystem across racial lines. We aim to do this by providing financial access to founders of color.

PORTFOLIO COMPANIES



















WHAT WE WANT TO CHANGE

- Just 1.2% of the record \$137 billion invested in US startups in the first half of 2021 went to Black entrepreneurs (zdnet.com)
- When looking at the 10 leading venture firms in the U.S., Crunchbase found that just 3% of the companies they've invested in since 2015 are led by a Black or Latinx founder (cnbc.com)
- Data from BLCK VC shows that 81% of all VC firms don't have a single Black investor(<u>cnbc.com</u>)
- By some estimates, just 1 percent of venture-backed startup founders are Black; the numbers are even grimmer for Black women. (wired.com)
- Despite applying for funding at a rate 10 percent higher than their non-minority counterparts, Black businesses are 19 percent less likely to be approved for a loan. (crunchbase.com)



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Resilient Ventures has been a partner of Optimal's before its investment through sage advice and continuous support. Their support of Optimal only increased after their investments in 2021 which helped us staff to meet the needs of our pilots and grow our pipeline.

-Optimal Technologies

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Resilient Ventures is a firm that you can count on to be in your corner. They truly care about each of their investments and the founders who power them. Their resources and the time they invest far exceed any dollar amount.

-Gryppers





STORY



Closing the wealth gap.

Expanding access to capital, networks and opportunity to African American entrepreneurs



Access to capital and knowledge.

We have a solid, growing entrepreneurial ecosystem and our networks along the Mid-Atlantic and southeast regions are creating greater access and opportunities for our founders.



Generational wealth building.

Combined with our over four decades of business experience and trusted relationships in a myriad of fields, we are excited to be in the growing movement of capital strategies and generational wealth building across the color line.



Economic injustices and disparate barriers to capital.

Our firm was created to disrupt the disparities in access and opportunity for African-American entrepreneurs.

ANGLES



STRATEGIC PARTNERS























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